

◆ Situation:

- ◆ Johnson and Johnson Asia Pacific ('J&J') is a large multinational consumer packaged goods organization. They have operations in 14 countries across Asia and the Pacific (including Australia, NZ and Fiji). J&J's business plan is developed and constructed using Excel. The Australian Operation had previously tested and implemented EzySolutions for SAP to assist in the streamlining of the annual (and re-forecast) planning, budgeting and reporting processes. The implementation of EzySolutions had reduced costs in financial budgeting, planning and reporting process for the Australian operations. J&J desired a seamless integration of these processes with SAP across the Asia-Pacific region.

◆ Action:

- ◆ The decision was taken to replicate these efficiencies across the Asia Pacific operations in order to gain the same benefits achieved in Australia. A Fit-Gap analysis was undertaken to compare the business planning processes across the region. EzySolutions was installed initially as a 'proof of concept'. Once the benefits of using EzySolutions were proven EzySolutions was rolled out across the region - all installation work was carried out remotely.

◆ Outcome:

- ◆ J&J replicated efficiencies across the Asia Pacific operations. ROI was further increased by providing the concept of installing and supporting EzySolutions from Brisbane ensuring timeliness and responsiveness, exceeding client expectations and minimising costs.